

Contract Award Notice: 01/QBS/2018

Scope of Contract:	<i>Consulting services for setting-up and running a Knowledge Transfer Network to promote good agricultural practice and reduce the risk of nitrate pollution in the North-East and South-East Development Regions</i>	Minimum Qualifying Technical Score:	75
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Names of short listed Consultants:

1. JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Iasi “Ion Ionescu de la Brad” Iasi - USAMV Iasi (Partner, Romania) & The University of Craiova - UCV (Partner, Romania)
2. JV of AFC Agriculture and Finance Consultants GmbH (AFC) (assumed Leader, Germany) & S.C. Cardinal Prodcom SRL (assumed Partner, Romania) & Universitatea de Stiinte Agronomice si Medicina Veterinara Bucuresti – USAMV Bucuresti (assumed Partner, Romania)
3. JV LDK Consultants Engineers & Planners SRL (Romania) (Leader) and LDK Consultants Engineers and Planners SA (Greece) (Partner)
4. JV of Innovacion y Desarrollo Local S.L. – IDEL (Leader, Spain) & SC EPMC Consulting SRL (Partner, Romania) & Stichting Deltares (Partner, Netherlands) & SC Compania de Asistenta Tehnica SRL (Partner, Romania) & Asociatia Nationala a Consultantilor in Agribusiness (ANCA) - Romania (Partner, Romania)
5. JV of Egis ROMANIA SA (Leader, Romania) & Association Agrom-RO (Partner, Romania)
6. JV of Association Agrom-RO (Partner, Romania) & National Federation of Local Action Group (Partner, Romania) & Academia de Stiinte Agricole si Silvice “Gheorghe Ionescu - Sisesti” Bucuresti – ASAS Bucuresti (Partner, Romania) & Local Action Group Association "Podul Inalt" Vaslui (Partner, Romania) & Semnal Foundation Galati (Partner, Romania)

Consultants that submitted a technical proposal:

1. JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Iasi “Ion Ionescu de la Brad” Iasi - USAMV Iasi (Partner, Romania) & The University of Craiova - UCV (Partner, Romania)
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3. JV of Egis ROMANIA SA (Leader, Romania) & Association Agrom-RO (Partener, Romania)

Name of the Consultant		JV NIER&PARTENERS	JV IDEL & PARTENERS	JV EGIS ROMANIA SA&PARTNER
Evaluation criteria	Maximum points	Average	Average	Average
(i) Specific experience of the Consultant (as a firm) relevant to the Assignment:	5.00	4.75	4,42	4,25
(ii) Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	50.00	43.17	42.17	33.42
<i>- Technical approach and methodology</i>	35.00	33.83	28.75	22.83
<i>a) Setting-up and maintaining a regional Network Hub</i>	<i>15.00</i>	<i>14.72</i>	<i>11.75</i>	<i>10.50</i>
<i>b) Designing and organizing the Farmer Discussion Groups</i>	<i>15.00</i>	<i>14.50</i>	<i>12.75</i>	<i>9.25</i>
<i>c) Preparing and organizing 3 regional workshops and 1 national conference</i>	<i>5.00</i>	<i>4.58</i>	<i>4.25</i>	<i>3.08</i>
<i>- Work Plan</i>	10.00	9.50	8.83	6.50
<i>- Organization and Staffing</i>	5.00	4.67	4.58	4.08
(iii) Key Experts' qualifications and competence for the Assignment	50.00	47.19	41.97	41.83
<i>K-1: Team Leader</i>	15.00	13.64	14.30	14.89
1) General qualifications (general education, training, and experience):	10%	1.25	1.28	1.40
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	11.69	12.33	12.75
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.70	0.70	0.74
<i>K-2: Expert(s) in agriculture and environmental policies</i>	15.00	14.33	13.76	14.84
1) General qualifications (general education, training, and experience):	10%	1.50	1.38	1.35
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	12.11	11.69	12.75

Name of the Consultant		JV NIER&PARTENERS	JV IDEL & PARTENERS	JV EGIS ROMANIA SA&PARTNER
Evaluation criteria	Maximum points	Average	Average	Average
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.71	0.70	0.74
<i>K-3: Expert(s) in communication</i>	5.00	4.59	4.80	3.70
1) General qualifications (general education, training, and experience):	10%	0.44	1.38	0.43
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.97	4.11	3.19
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.18	0.27	0.22
<i>K-4: Expert(s) in communication with farmers</i>	5.00	4.11	4.41	4.13
1) General qualifications (general education, training, and experience):	10%	0.43	0.48	0.43
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.47	4.04	3.47
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.22	0.19	0.22
<i>K-5: Expert(s) in farm advisory techniques or communication between farmers</i>	5.00	4.50	4.70	4.28
1) General qualifications (general education, training, and experience):	10%	0.45	0.43	0.43
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.83	4.04	3.61
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.23	0.24	0.23
TOTAL	100.00	93.92	88.55	74.49

Price offered the Consultant with (as read out and as it has been evaluated): JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner,

Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Iasi "Ion Ionescu de la Brad" Iasi - USAMV Iasi (Partner, Romania) & The University of Craiova - UCV (Partner, Romania): 1,040,835.00 Euro, inclusive all indirect taxes (VAT)

Final combined scores and the final ranking of the consultants: Final Technical score (first ranked): 93.92

Award (Quality Based Selection): To best technical score

Name of the successful consultant: JV of National Institute for Economic Research "Costin C Kiritescu" – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Iasi "Ion Ionescu de la Brad" Iasi - USAMV Iasi (Partner, Romania) & The University of Craiova - UCV (Partner, Romania)

Total price: 795,574.25 Euro, inclusive all indirect taxes (VAT)

Duration: March 31st 2022

Summary scope of the contract: Consulting services for setting-up and running a Knowledge Transfer Network to promote good agricultural practice and reduce the risk of nitrate pollution in the North-East and South-East Development Regions