

Contract Award Notice: 03/QBS/2018

Scope of Contract:	<i>Consulting services for setting-up and running a Knowledge Transfer Network to promote good agricultural practice and reduce the risk of nitrate pollution in the West, North-West and Center Development Regions</i>	Minimum Qualifying Technical Score:	75
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Names of short listed Consultants:

1. JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Craiova (Partner, Romania)
2. JV of AFC Agriculture and Finance Consultants GmbH (AFC) (assumed Leader, Germany) & S.C. Cardinal Prodcum SRL (assumed Partner, Romania) & Universitatea de Stiinte Agronomice si Medicina Veterinara Bucuresti – USAMV Bucuresti (Partner, Romania)
3. JV LDK Consultants Engineers & Planners SRL (Romania) (Leader) and LDK Consultants Engineers and Planners SA (Greece) (Partner)
4. JV of SC EPMC Consulting SRL (Leader, Romania) & Innovacion y Desarrollo Local S.L. – IDEL (Partner, Spain) & Stichting Deltares (Partner, Netherlands) & SC Compania de Asistenta Tehnica SRL (Partner, Romania) & Local Action Group Bistrita Nasaud (Partner, Romania) & Local Action Group Napoca Porolissum (Partner, Romania)
5. JV of Egis ROMANIA SA (Leader, Romania) & Universitatea de Stiinte Agricole si Medicina Veterinara a Banatului “Regele Mihai I al Romaniei” – USAMV TM (Partner, Romania)
6. JV of S.C. Best Smart Consulting S.R.L. (Leader, Romania) & National Federation of Local Action Group (Partner, Romania) & The Academy of Agricultural and Forestry Sciences “Gheorghe Ionescu – Sisesti” (Partner, Romania) & LAG Association Microregiunea Vailor Crisurilor Alb si Negru (Partner, Romania) and Ledaer Csik Association (Partner, Romania)

Consultants that submitted a technical proposal:

1. JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Craiova (Partner, Romania)
2. JV of SC EPMC Consulting SRL (Leader, Romania) & Innovacion y Desarrollo Local S.L. – IDEL (Partner, Spain) & Stichting Deltares (Partner, Netherlands) & SC Compania de Asistenta Tehnica SRL (Partner, Romania) & Local Action Group Bistrita Nasaud (Partner, Romania) & Local Action Group Napoca Porolissum (Partner, Romania)
3. JV of Egis ROMANIA SA (Leader, Romania) & Universitatea de Stiinte Agricole si Medicina Veterinara a Banatului “Regele Mihai I al Romaniei” – USAMV TM (Partner, Romania)

Name of the Consultant		JV NIER&PARTENERS	JV IDEL & PARTENERS	JV EGIS ROMANIA SA&PARTNER
Evaluation criteria	Maximum points	Average	Average	Average
(i) Specific experience of the Consultant (as a firm) relevant to the Assignment:	5.00	4.75	4.42	N/A
(ii) Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	50.00	48.00	42.17	N/A
<i>- Technical approach and methodology</i>	<i>35.00</i>	<i>33.83</i>	<i>28.75</i>	<i>N/A</i>
<i>a) Setting-up and maintaining a regional Network Hub</i>	<i>15.00</i>	<i>14.75</i>	<i>11.75</i>	<i>N/A</i>
<i>b) Designing and organizing the Farmer Discussion Groups</i>	<i>15.00</i>	<i>14.50</i>	<i>12.75</i>	<i>N/A</i>
<i>c) Preparing and organizing 3 regional workshops and 1 national conference</i>	<i>5.00</i>	<i>4.58</i>	<i>4.25</i>	<i>N/A</i>
- Work Plan	10.00	9.50	8.83	N/A
- Organization and Staffing	5.00	4.67	4.58	N/A
(iii) Key Experts' qualifications and competence for the Assignment	50.00	43.17	43.33	N/A
<i>K-1: Team Leader</i>	<i>15.00</i>	<i>14.24</i>	<i>14.66</i>	<i>N/A</i>
1) General qualifications (general education, training, and experience):	10%	1.43	1.40	N/A
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	12.11	12.54	N/A
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.70	0.73	N/A
<i>K-2: Expert(s) in agriculture and environmental policies</i>	<i>15.00</i>	<i>15.00</i>	<i>14.43</i>	<i>N/A</i>
1) General qualifications (general education, training, and experience):	10%	1.50	1.38	N/A
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	12.75	12.33	N/A

Name of the Consultant		JV NIER&PARTENERS	JV IDEL & PARTENERS	JV EGIS ROMANIA SA&PARTNER
Evaluation criteria	Maximum points	Average	Average	Average
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.75	0.73	N/A
<i>K-3: Expert(s) in communication</i>	5.00	4.59	4.59	N/A
1) General qualifications (general education, training, and experience):	10%	0.47	1.38	N/A
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.90	3.97	N/A
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.23	0.23	N/A
<i>K-4: Expert(s) in communication with farmers</i>	5.00	4.69	4.88	N/A
1) General qualifications (general education, training, and experience):	10%	0.49	0.44	N/A
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.97	3.97	N/A
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.23	0.23	N/A
<i>K-5: Expert(s) in farm advisory techniques or communication between farmers</i>	5.00	4.65	4.77	N/A
1) General qualifications (general education, training, and experience):	10%	0.49	0.50	N/A
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.97	4.04	N/A
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.19	0.23	N/A
TOTAL	100.00	95.92	88.91	N/A

Price offered the Consultant with (as read out and as it has been evaluated): JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania

(Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Craiova (Partner, Romania): 1,032,530.00 Euro, inclusive all indirect taxes (VAT)

Final combined scores and the final ranking of the consultants: Final Technical score (first ranked): 95.92

Award (Quality Based Selection): To best technical score

Name of the successful consultant: JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Craiova (Partner, Romania)

Total price: 771,000.67 Euro, inclusive all indirect taxes (VAT)

Duration: March 31st 2022

Summary scope of the contract: Consulting services for setting-up and running a Knowledge Transfer Network to promote good agricultural practice and reduce the risk of nitrate pollution in the West, North-West and Center Development Regions